



Bulletin

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May 2017

Labor Rates

We would like to take a survey within our industry to see what the average labor rate in certain areas is. We need your help to do this. Part of the problem with our industry is that we are not uniformed and our prices vary drastically. This creates an illusion to customers thinking that they are being charged unfairly because where one shop may charge a labor rate that is well deserved by this industry another shop may charge less hoping to draw in more customers. This is where the public thinks that certain shops are "ripping" people off when in essence it's the shops that under charge and are lowering the standards of this industry. Therefore we would like to take a poll. When you submit your payment this month please answer the questions on your invoice and return your invoice with your payment. We will give you the results next month.

Motor Age TST

TST is offering a PayPerView webinar. For \$29.95 you will have access to the live webinar and one-month access to the recorded webinar. For \$39.95 you will have access to the live webinar and one year's access to the recorded webinar. Once registered, you will be taken to a TinyPass portal where you can make your choice. Please see reverse side for more information.

Donald Engeldrum Scholarship

If you haven't submitted your Donald Engeldrum Scholarship application please do so. The deadline is June 30, 2017. Drawing will be held July 7, 2017. If you need an application please speak to your field representative or call the office.

Welcome New Members

Hond-A-Medic
Valley Cottage, NY

Johnny Rocco's Auto Repair
Newburgh, NY

Quality Automotive Collision
Wappingers Falls, NY

529 Highland Gas & Repair
Peekskill, NY

Classifieds

For Sale: Hunter Alignment Machine R811 and Lift \$20,000.00
New York State Inspection Machine and License \$40,000.00
Call Tony (914) 337-0000
Price Negotiable

Regards,
Peter S. Kischak
President